

## Documents published on the CC website

The following is a list of evidence/comments and working papers published on the CC website during the course of the inquiry.

### Evidence

Advanced Institute of Management Research: Local Choice Report  
 GfK report: Research on Suppliers to the UK Grocery Market  
 GfK report June 2007: research on local case studies  
 Tesco Staff Comment Cards

### Main party submissions

Aldi

ASDA

- *Asda 1st Submission*
- *Asda Response to Working Papers on Market Definition and Competition*
- *Asda Response to Working Papers on Supply Chain and SCOP*
- *Asda Response to Working Paper on Barriers to Entry*

Association of Convenience Stores

- *ACS 1st Submission*
- *ACS 2nd Submission*
- *ACS—sponsored academic papers—Cover letter*
- *ACS—sponsored academic papers—Prof Dobson Report—Micro-Marketing & Discriminatory Practices in Grocery Retailing*
- *ACS—sponsored academic papers—The ‘Waterbed Effect’*
- *ACS—letter referring to Wrigley report*
- *ACS—Covering letter regarding comparison of supermarket retail prices and wholesale buying prices*
- *ACS—Comparison of supermarket retail prices and wholesale buying prices*
- *ACS—The Modelling of Independent Convenience Stores Report*
- *ACS—The Modelling of Indept Conv Stores Report—Annex*
- *ACS—Effects of Planning Rules on Competition Report*
- *ACS—Reply to note by RRB Economics on the potential for waterbed effects in the UK grocery retail industry*
- *ACS—Response to the CC working paper on Waterbed Effect*
- *ACS—Response to three CC working papers—Market Definition, Entry and Exit and Barriers to Entry*
- *ACS response to the Retail Competition Working paper*
- *ACS response to AIM report*

Booths

Co-operative Group (CWS) Limited

Costcutter

Iceland

Lidl

Marks and Spencer Plc

- *M&S 1st Submission*

- *M&S response to Working Paper on Supply Chain Practices and SCOP*

Musgrave (MBL)

Pareto Retail Ltd

- *Submission from Pareto Retail Ltd*

- *Appendix 1 from Pareto Retail Ltd*

- *Appendix 2 from Pareto Retail Ltd*

Questionnaire response from Pareto Retail Ltd

The Proudfoot Group of Companies

J Sainsbury Plc

- *J Sainsbury Plc—Submission*

- *J Sainsbury Plc response to ACS paper on Waterbed Effect*

- *J Sainsbury Plc response to Tesco's position on Geographic Market Definition*

- *J Sainsbury Plc on Geographic Market Definition in Grocery Retail*

- *J Sainsbury Plc on Geographic Market Definition—A Response to Tesco and Prof Hausman*

Somerfield

Spar UK Ltd

Tesco

- *Tesco Main Submission*

- *Tesco—Applying the SSNIP test to Geographic Market Definition*

- *Tesco—Response to Professor Dobson's submission on behalf of ACS*

- *Tesco—Professor Jerry Hausman Expert Report on Geographic Market Definition*

- *Tesco—Response to Sainsbury's (RBB Economics) Paper on Geographic Market Definition*

- *Tesco—Expert Report—Professor Ron Smith opinion on SSNIP test methodology*

- *Tesco—Further evidence supporting our view that there is a national geographic market*

- *Tesco—Consumers' views of the UK grocery sector*

- *Tesco—Local concentration and PQRS measures*

- *Tesco—Supermarkets' impact on convenience retailers and the high street*

- *Tesco—No local incumbency advantages*

- *Tesco—The competition test*

- *Tesco—Expert Report—Market Definition with respect to groceries in the UK*

- *Tesco—The use of real world data in market definition*

- *Tesco—An overview to quantitative analysis working paper*

- *Tesco response to some third party comments (1)*

- *Tesco response to some third party comments (2)*

- *Tesco response to some third party comments (3)*

- *Tesco response to some third party comments (4)*

Waitrose

Wm Morrison Supermarkets plc

### **Third party submissions from NGOs and charitable organizations**

12 development agencies

Action Aid

- *Action Aid—Who pays? Campaign*

- *Who pays? Campaign cover letter from Action Aid*

- *Who pays? Report from Action Aid*

- *Who pays? Campaign submission from Action Aid*

- *Who pays? Campaign letters sent to the CC from Action Aid*

Banana Link

Breaking the Armlock Alliance  
Campaign to Protect Rural England (CPRE)

- *CPRE Submission*

- *The Real Choice report*

Compassion in World Farming

Food Ethics Council

Food Poverty Project

Forum of Private Business

Friends of the Earth

- *FOE Submission (1)*

- *FOE Submission (2)—13.10.2006*

- *FOE Submission (3)—27.11.2006*

- *FOE Submission (4)—01.04.2007—Shopping the bullies report*

Labour Behind the Label

Meat and Livestock Commission

National Group on Homeworking

Oxfam

The Rural Shops Alliance

Traidcraft Exchange

Women Working Worldwide

WyeCycle

- *WyeCycle Submission (1)*

- *WyeCycle Submission (2)*

### **Third party submissions from MPs and political parties**

Danny Alexander MP

Hugh Bayley MP

Andrew George MP

- *Andrew George MP—1st Submission*

- *Andrew George MP—2nd Submission*

- *Andrew George MP—3rd Submission—Cross Cutting Remedies Group: Planning Remedies*

- *Andrew George MP—4th Submission—Cross Cutting Remedies Group: Proposed Scope and terms of reference for a Grocery adjudicator*

Paul Holmes MP

Mark Prisk MP

Richmond and Twickenham Green Party

Scottish Parliament (the Environment and rural development committee)

Mark Simmonds MP

Roger Williams MP

### **Third party submissions from suppliers**

2 Sisters Foodgroup Ltd

Albert Bartlett & Sons

Alvis Bros Ltd

Anonymous Processor

Arla Foods

Bakkavor Group

Branston Limited

Finsbury Food Group

Frank Thompstone

G's Marketing Ltd

H D Nundy & Sons

Hilton Food Group  
Hoads Farms  
Müller Dairy UK Ltd  
Parsons Trading Limited  
Product Chain Ltd  
Robert Wiseman Dairies PLC

- *Robert Wiseman Dairies PLC 1st Submission*
- *Robert Wiseman Dairies PLC 2nd Submission*

Scottish & Newcastle UK  
Springvale Foods  
Supplier A  
Supplier B  
Supplier C  
Thierry's Wine Services

### **Third party submissions from trade associations, federations and unions**

Amicus  
Anonymous WI—Powys/Radnor Federation  
Association of Labour Providers

- *Association of Labour Providers Submission*
- *Association of Labour Providers letter to Lord Rooker*
- *Association of Labour Providers—Minimum rate that a labour provider must charge to meet legal obligations*

British Brand Groups

- *BBG Submission*
- *BBG Response to Working Paper on Supplier Pricing and the Waterbed Effect*
- *BBG Response to Working Paper on Supply Chain Practices and SCOP*
- *BBG Response to Working Paper on the Competitive Effects of Own—Label Goods*
- *BBG Report—Consumers' Shopping wants and UK grocery retailing—Are Consumer needs being met?*

British Frozen Food Federation  
British Independent Fruit Growers' Association  
British Meat Processors' Association  
British Printing Industries Federation  
Country Land & Business Association  
Consumers' Association  
Dairy UK  
Deregulate

- *Submission from Deregulate*
- *Appendix 1: Indepen report: The economic costs and benefits of easing Sunday shopping restrictions on large stores in England and Wales*
- *Appendix 2: Europe Economics report: Impact of supermarket expansion in the convenience retailing sector*
- *Appendix 3: Verdict Consulting: The dynamics of local shopping*

Farmers Union of Wales  
Federation of Small Businesses  
Federation of Wholesale Distributors

- *FWD 1st Submission*
- *FWD Further evidence on cash and carry markets*
- *FWD Further evidence on cash and carry markets—Annexe 1*
- *FWD Further evidence on cash and carry markets—Annexe 2*
- *FWD Further evidence on cash and carry markets—Annexe 3.1*

- *FWD Further evidence on cash and carry markets—Annexe 3.2*
  - *FWD Further evidence on cash and carry markets—Annexe 3.3*
  - *FWD Further evidence on cash and carry markets—Annexe 3.4*
  - *FWD Further evidence on cash and carry markets—Annexe 4*
- Food and Drink Federation  
Grosvenor WI—Powys/Radnor Federation  
Independent Retail Steering Group  
Lakeside Group  
Livestock and Meat Commission for Northern Ireland  
National Association of Health Stores  
National Association of Master Bakers  
National Association of Retail Grocers in Australia  
National Farmers' Union  
National Federation of Fishmongers  
National Federation of Retail Newsagents  
National Market Traders Federation  
NFU Scotland  
NIIRTA  
The National Federation of Women's Institutes  
The Packaging Federation  
The Periodical Publishers Association  
Scottish Grocers' Federation
- *Scottish Grocers' Federation (1)*
  - *Scottish Grocers' Federation (2)*
- SFRA  
Town and Country Planning Association  
TUC  
UK & Ireland Licensed Trade Association  
The Ulster Farmers' Union  
The Wine and Spirit Trade Association  
USDAW

### **Third party submissions from other organizations**

- Action for Sustainable Living  
Aim Ltd  
Anonymous  
Birmingham Chamber of Commerce and Industry  
British Wildlife Management  
Camhealth
- *Camhealth Submission*
  - *Camhealth 2nd Submission*
- Community Has Rights in School Site  
The General Consumer Council for Northern Ireland
- *The General Consumer Council for Northern Ireland Submission*
  - *Family Spending (Appendix E to Submission)*
- Cheltenham petrol station  
Defected Records Ltd  
Diocese of Exeter  
Driver Recruitment Company  
Farmers Link  
Gazette Bookshop  
Grant Thornton UK LLP
- *Grant Thornton 1st Submission*

- *Grant Thornton 2nd Submission—Food Suppliers Survey*  
Harry Henry Consultants  
Harvey Cole  
Independent Retail Support Group
- *IRSG Report 1—Examining retail change in a country with no ‘Need’ criterion for new retail development*
- *IRSG Report 2—Understanding ‘Productivity’ in the UK retail system*
- *IRSG Report 3—Back to the Eighties*
- *IRSG Report 4—Retail Market Policies: Lessons from Other Countries—A Critical Review*  
International Institute for Environment and Development  
The New Economics Foundation  
Ninja Tune Ltd  
PIGSPEC  
Professor Neil Wrigley—University of Southampton
- *Professor Neil Wrigley: The Effects of Corporate Foodstores on the High Streets—Rebalancing the Debates*
- *Professor Neil Wrigley: Relocalising Food Shopping*
- *Prof Neil Wrigley—GeoData Report—study of retail change 2000–2006*  
Retail Enterprise Network  
Rural Shops Alliance  
Sandwell NHS Primary Care Trust  
Submission from a business owner in Woolwich  
Uttlesford Local Agenda 21  
Wellington Market Company Plc  
Welwyn Garden City Society

### **Third party submissions from consumers**

- Consumer No 1—Mr Alan Hallsworth
- Consumer No 2—Mr Clive Osborne
- *1st Submission from Consumer No 2—Mr Clive Osborne*
- *2nd Submission from Consumer No 2—Mr Clive Osborne*
- Consumer No 3—Mr John Carmichael
- Consumer No 4—Mr Edward Thomas
- Consumer No 5—Mr Colin Gordon
- Consumer No 6
- Consumer No 7—Mr Terence Goodman
- Consumer No 8
- Consumer No 9
- Consumer No 10—Mr Jonathan Rowse
- Consumer No 11
- *1st Submission from Consumer No 11*
- *2nd Submission from Consumer No 11*
- *3rd Submission from Consumer No 11*
- Consumer No 12—Mr Michael J Evans
- Consumer No 13
- Consumer No 14—Marc Borson
- Consumer No 15—Terence Roels
- Consumer No 16—Chris Quin
- Consumer No 17
- Consumer No 18—Lady Caroline Cranbrook
- Consumer No 19—Ms H J McDonald
- Consumer No 20—R J Gray
- Consumer No 21—M G Cordon

Consumer No 22  
Consumer No 23—Elliot Mathew

- *1st Submission from Consumer No 23—Elliot Mathew*
- *2nd Submission from Consumer No 23—Elliot Mathew*

Consumer No 24—Angus Hill  
Consumer No 25—Lucy Cowan  
Consumer No 26—Brian Jacobs  
Consumer No 27—Felicity Tanous  
Consumer No 28—Colin Ross  
Consumer No 29—S Oliver  
Consumer No 30—Graham Hoeness  
Consumer No 31—Christine Fisher  
Consumer No 32—Colin Hullis  
Consumer No 33—Dr Peter Foreman  
Consumer No 34  
Consumer No 35—Brian Kelly  
Consumer No 36—Craig Belfield  
Consumer No 37—Martin Adams  
Consumer No 38—Lady Kinross  
Consumer No 39—Sandra Billington  
Consumer No 40—Mr H Willits  
Consumer No 41—Donald M Henry  
Consumer No 42—Stephen Auty  
Consumer No 43—Jasmin French  
Consumer No 44—David Brett  
Consumer No 45—Peter Sherriff  
Consumer No 46—David Wordley  
Consumer No 47—Mrs V Bowie  
Consumer No 48—Barry Maycock  
Consumer No 49—Hiren Desai  
Consumer No 50—James Fletcher  
Consumer No 51—Graham Lister  
Consumer No 52—G Bartley  
Consumer No 53—Keith Jones  
Consumer No 54—Barry Whiddington  
Consumer No 55—Annelise Savill  
Consumer No 56  
Consumer No 57—Frances Chidell  
Consumer No 58—Ian Fischer  
Consumer No 59—James Savill  
Consumer No 60—Nigel Hiller  
Consumer No 61—Russell Cook  
Consumer No 62—Stephen Tiktin  
Consumer No 63—Peter Barker  
Consumer No 64—Julia Ball  
Consumer No 65—John Coduri  
Consumer No 66—Maurice Foster-Worton  
Consumer No 67—George Brown  
Consumer No 68—Linda and Richard Riseborough  
Consumer No 69—Barry Petty  
Consumer No 70—Dr Patricia Dale  
Consumer No 71

- *1st Submission from Consumer No 71*
- *2nd Submission from Consumer No 71*
- *3rd Submission from Consumer No 71*

Consumer No 72—Jenny Linford  
Consumer No 73—P Allenby  
Consumer No 74—SE—Essex  
Consumer No 75—Dave Draper  
Consumer No 76  
Consumer No 77—Tamsin Hyde Jones  
Consumer No 78—Marnie Hall  
Consumer No 79  
Consumer No 80—Beryl Ferres-Guy  
Consumer No 81—Ian C Dack  
Consumer No 82—Patricia Harcup  
Consumer No 83—Wendy Limbert  
Consumer No 84—J D Clarke  
Consumer No 85  
Consumer No 86—Steven Frayers  
Consumer No 87—Jonathan Carman  
Consumer No 88—A Davies  
Consumer No 89—Richard Parsons  
Consumer No 90—David Lang  
Consumer No 91—Tonia Parsons  
Consumer No 92—Lee Summerfield  
Consumer No 93—David Ashton  
Consumer No 94  
Consumer No 95—Fay Harris  
Consumer No 96—Anne Gumery  
Consumer No 97—Ivan Gee  
Consumer No 98  
Consumer No 99—Sir John Nott  
Consumer No 100  
Consumer No 101—Kerry Costello  
Consumer No 102—Douglas F Smith  
Consumer No 103—Alan W Gidney  
Consumer No 104  
Consumer No 105  
Consumer No 106  
Consumer No 107  
Consumer No 108  
Consumer No 109—E S Semple  
Consumer No 110—Michael Nash  
Consumer No 111  
Consumer No 112  
Consumer No 113  
Consumer No 114  
Consumer No 115—Mary Kennedy  
Consumer No 116—Angela Woods  
Consumer No 117—Michael Clark  
Consumer No 118—Henry Tobin  
Consumer No 119—Ian Pearson  
Consumer No 120—Brian Sanderson  
Consumer No 121—Adrian Windisch  
Consumer No 122—Fraser Mackinnon  
Consumer No 123—Steve Umemoto  
Consumer No 124—David Mahoney  
Consumer No 125  
Consumer No 126  
Consumer No 127

- *1st Submission from Consumer No 127*
- *2nd Submission from Consumer No 127*
- Consumer No 128—Roderick O'Halloran
- Consumer No 129—Frances Smith
- Consumer No 130—Jess Clark
- Consumer No 131—Simon Cartmell
- Consumer No 132—Michael Pleeth
- Consumer No 133
- Consumer No 134—Richard Layburn
- Consumer No 135—Yvonne
- Consumer No 136—Martin Jones
- Consumer No 137—Tim Midgley
- Consumer No 138—Derrick Davies
- Consumer No 139—Jamie Woolley
- Consumer No 140—W O'Shea
- Consumer No 141—Pam Blyth
- Consumer No 142
- Consumer No 143—Gerald Conyngham
- Consumer No 144—Polly Radcliffe
- Consumer No 145—Eileen King
- Consumer No 146—Frank Armishaw
- Consumer No 147—Maggie T
- Consumer No 148—Rob Whitson
- Consumer No 149
- Consumer No 150—Bob Howie
- Consumer No 151—Sue Treseder
- Consumer No 152
- Consumer No 153—Connie Geach
- Consumer No 154—Diana Sandy
- Consumer No 155—Fergus Molloy
- Consumer No 156—Sarah Lawrence
- Consumer No 157—Ruth McGrath
- Consumer No 158
- *Submission from Consumer No 158*
- *Response to Consumer No 158 from Tesco*
- Consumer No 159
- Consumer No 160
- *1st Submission from Consumer No 160*
- *2nd Submission from Consumer No 160*
- Consumer No 161
- Consumer No 162
- Consumer No 163
- Consumer No 164—Deirdre O'Reilly
- Consumer No 165—Ian Edwards
- Consumer No 166—Joan Williams
- Consumer No 167—J M Berry
- Consumer No 168—Joyce and Philip Martin-Lawrence
- Consumer No 169—Maria Chapman
- Consumer No 170—Nathan Allonby
- Consumer No 171—PRALS—Penistone Residents Against Large Supermarkets
- Consumer No 172—Prof Derek H Aldcroft
- Consumer No 173—Robert Barlow
- Consumer No 174—Shirley Mathews
- Consumer No 175—Wesley Bowden
- Consumer No 176—Yvonne Telford

Consumer No 177

- *Submission from Consumer No 177*
- *Tesco response to Consumer No 177*

Consumer No 178

Consumer No 179—Jamie Chalmers

Consumer No 180—Jonathan Brady

Consumer No 181—Michael Lunn

Consumer No 182—Paul Saunders

Consumer No 183—Simon Norton

Consumer No 184—Phillip Bolt

Consumer No 185—Tony Corless

Consumer No 186—Szczecin Odessa

Consumer No 187—Richard Stevens

Consumer No 188—Russell Smith

Consumer No 189—Philip Cunningham

Consumer No 190—Martin Carmichael

Consumer No 191—Margaret Whiting

Consumer No 192—Malcolm Smith

Consumer No 193—Janet Sauven

Consumer No 194—Clive Hopper

Consumer No 195—Rosanna Bienzobas

Consumer No 196—Thomas H Aldridge

Consumer No 197—Catherine Parry

Consumer No 198—Ann Mudd

Consumer No 199—John Middleton

Consumer No 200—Alison Hubbord

Consumer No 201—Philip Hicks

Consumer No 202—Caroline Millar

Consumer No 203—Bob Whiteway

Consumer No 204—John Pepper

Consumer No 205

Consumer No 206

### **Third party submissions from local authorities**

Slough Borough Council

Greenwich Council

Shrewbury & Atcham Borough Council

### **Third party submissions from wholesalers**

Anon wholesaler 1

A G Parfett & Sons Limited

Bestway Holdings Ltd

Booker Cash and Carry

Ice Pak Fine Foods

J & J Haslett Limited

Jennings Meats

Makro Self Service Wholesalers Limited

Mercia Fine Foods

Willett Bros (Chesterfield) Ltd

### **Third party submissions from government departments**

Defra

The Scottish Executive

Third party submissions from retailers

A convenience retailer

Country Choice Greengrocers

Opolka Ltd—Nigel Dowdney

Retailer A

Robin Farrow Electrical

Scoop Wholefoods

Woolfold News

### **Third party submissions from farmers**

Farmer No 1—Mr Mark Tinsley

Farmer No 2—Mr George Hosford

Farmer No 3—Mr A R M Smith

- *1st Submission from Farmer No 3—Mr A R M Smith*

- *2nd Submission from Farmer No 3—Mr A R M Smith*

Farmer No 4—J Wallbank

Farmer No 5—John Young

Farmer No 6—Meryl Ward

Farmer No 7—William Hudson

- *1st Submission from Farmer No 7—William Hudson*

- *2nd Submission from Farmer No 7—William Hudson*

Farmer No 8

Farmer No 9—John Lyon

Farmer No 10

Farmer No 11

Farmer No 12—W Luttmann-Johnson

Farmer No 13

Farmer No 14—Arnold Pennant

Farmer No 15—A E Forde

- *1st Submission from Farmer No 15—A E Forde*

- *2nd Submission from Farmer No 15—A E Forde*

Farmer No 16—John Colthorpe

Farmer No 17—Honddu Ltd

Farmer No 18

Farmer No 19

Farmer No 20—Crathorne Farms

Farmer No 21—George Holmes

Farmer No 22—SKS Dairy Group

Farmer No 23—Ian Rubery

Farmer No 24—Crouch's Farm

Farmer No 25—Anon producer

Farmer No 26

Farmer No 27

Farmer No 28

Farmer No 29—Antony Adorian

- *1st Submission from Farmer No 29—Antony Adorian*

- *2nd Submission from Farmer No 29—Antony Adorian*

Farmer No 30—Jackie Dickinson

Farmer No 31—Huw Rolands

Farmer No 32—Farley Farms

Farmer No 33

Farmer No 34—Andrew and Fay Grace (Life Hill Farm)

Farmer No 35

Farmer No 36

## Hearing summaries

Asda

- *Summary of hearing with Asda, October 2006*
- *Summary of second hearing with Asda held on Wednesday 4 July 2007*

Association of Convenience Stores

- *Summary of hearing with ACS—26 September 2006*
- *Summary of 2<sup>nd</sup> hearing with ACS—9 March 2007*
- *Summary of 3<sup>rd</sup> hearing with ACS*

British Brand Groups—Summary of hearing with British Brand Groups

British Independent Fruit Growers' Association—Summary of hearing with BIFGA

British Meat Processors' Association—Summary of hearing with BMPA

CA Holdings

Co-operative Group (CWS) Limited

- *Summary of hearing with Co-operative Group (CWS) Limited*
- *Summary of 2nd hearing with Co-operative Group (CWS) Limited*

Country Land & Business Association—Summary of hearing with CLBA

Lady Caroline Cranbrook—Summary of hearing with Lady Caroline Cranbrook

Dairy UK—Summary of hearing with Dairy UK

David Hawthorne—Summary of hearing with David Hawthorne

Department of Communities & Local Government—Summary of hearing with DCLG

Farmer A

Farmer B

Farmer C—Nigel Drew

Farmers Union of Wales—Summary of hearing with FUW

Federation of Small Businesses—Summary of hearing with Federation of Small Businesses

Federation of Wholesale Distributors—Summary of hearing with FWD

Friends of the Earth—Summary of hearing with FOE

Irish Competition Authority—Summary of hearing with Irish Competition Authority Joanna

Blythman—Summary of hearing with Joanna Blythman

Mackays Limited—Summary of hearing with Mackays Limited

Marks and Spencer

- *Summary of hearing with Marks and Spencer*
- *Summary of 2nd hearing with Marks and Spencer*

Meat and Livestock Commission—Summary of hearing with MLC

Morrisons

- *Summary of hearing with Morrisons*
- *Summary of 2nd hearing with Morrisons*

National Farmers Union—Summary of hearing with NFU

National Association Of Master Bakers—Summary of hearing with NAMB

NETTO—Summary of the hearing with NETTO

NFU Scotland—Summary of hearing with NFU Scotland

Northern Ireland Food & Drink Association—Summary of hearing with NIFDA

The Northern Ireland Independent Retail Trade Association—Summary of hearing with NIIRTA

Nisa-Today's—Summary of hearing with Nisa-Today's

Palmer & Harvey McLane Limited—Summary of hearing with P&H

Pareto Retail—Summary of hearing with Pareto Retail

Really Welsh—Summary of hearing with Really Welsh

Retail Enterprise Network—Summary of hearing with Retail Enterprise Network

Sainsbury's

- *Summary of hearing with Sainsbury's*
- *Summary of 2nd hearing with Sainsbury's*

Scottish Executive—Summary of hearing with Scottish Executive

Scottish Grocers Federation—Summary of hearing with SGF  
Scottish Parliament's Environment and Rural Development Committee—Summary of hearing with the Scottish Parliament's Environment and Rural Development Committee  
Supplier 1—Summary of hearing with Supplier 1  
Supplier 2—Summary of hearing with Supplier 2  
Supplier 3—Summary of hearing with Supplier 3  
Supplier 4—Summary of hearing with Supplier 4  
Supplier 5—Summary of hearing with Supplier 5  
Supplier 6—Summary of hearing with Supplier 6  
Supplier 7—Summary of hearing with Supplier 7  
Tesco

- *Summary of hearing with Tesco*
- *Summary of 2<sup>nd</sup> hearing with Tesco*

Tescopoly—Summary of hearing with Tescopoly

Traidcraft—Summary of hearing with Traidcraft

Ulster Farmers Union—Summary of hearing with Ulster Farmers Union

Union of Shop, Distributive and Allied Workers—Summary of hearing with USDAW

Waitrose

- *Summary of hearing with Waitrose*
- *Summary of 2<sup>nd</sup> hearing with Waitrose*

Worldwide Fruit—Summary of hearing with Worldwide Fruit

### **Further working papers post-Emerging Thinking**

Working paper on Coordination

Working paper on Margin concentration analysis

Working paper on Entry analysis

Working paper on the LPA survey results

Working paper on Own label

Working paper on Grocery shoppers

Working paper on SCOP

Working paper on Market definition

Working paper on Barriers to entry

Working paper on Store level demand estimation

Working paper on Land holdings

Working paper on Entry and exit of small and specialist stores

Working paper on Supplier pricing

Working paper on The waterbed effect

Working paper on primary production and the grocery supply chain

Working paper on Quantitative analysis

Working paper on Category management

Working paper on Retail competition

### **Emerging Thinking**

Emerging Thinking

- *Emerging Thinking report*
- *Emerging Thinking—Appendix A: Terms of reference*

### **Working papers published alongside Emerging Thinking**

Working paper on Buyer power

Working paper on Grocery wholesalers

Working paper on Land holdings and use issues

Working paper on Market definition

Working paper on Planning issues  
Working paper on Pricing practices  
Working paper on Supply chain practices  
Working paper on Supply chain profitability

### **Main party responses to Emerging Thinking**

No 1—J Sainsbury plc  
No 2—Co-operative Group (CWS) Limited  
No 3—G W Proudfoot Ltd  
No 4—Asda  
No 5—Waitrose  
No 6—Association of Convenience Stores  
No 7—Tesco  
No 8—Pareto Retail Ltd  
No 9—Marks and Spencer  
No 10—Somerfield  
No 11—Morrisons

### **Third party responses to Emerging Thinking**

No 1—Andrew Sexton  
No 2—RIO Womensware  
No 3—H D Nundy & Sons  
No 4—Scottish Chamber of Commerce  
No 5—Sue Flower—Dairy Farmer  
No 6—Royal College of Physicians  
No 7—Federation of Wholesale Distributors  
No 8—Scottish Grocers Federation  
No 9—Northern Ireland Independent Retail Trade Association  
No 10—Haresfield Farms  
No 11—Independent Retailer Support Group  
No 12—Dairy UK  
No 13—Robert Wiseman Dairies Plc.  
No 14—British Brands Group  
No 15—CAMRA (Campaign for Real Ale)  
No 16—British Frozen Food Federation  
No 17—New Economics Foundation  
No 18—Unicorn Grocery Ltd  
No 19—British Pig Executive

### **Consumer responses to Emerging Thinking**

No 1—Betty Fisher  
No 2—Brad Rice  
No 3—Brian Moseley  
No 4—D Puddick  
No 5—David Hunt  
No 6—Debbie Taylor  
No 7—Francine Murray  
No 8—Gareth Edwards  
No 9—George B Craig  
No 10—Jane Cook  
No 11—Jill Conlon  
No 12—John L Jones  
No 13—Kay Robinson

No 14—Mike Bird  
No 15—Patricia Brayshaw  
No 16—Peter Crane  
No 17—Hilary Parnell  
No 18—Cliff Guy  
No 19—David Speight

### **Campaign letters**

Action Aid—Who pays? campaign

- *Who pays? Campaign cover letter from Action Aid*
- *Who pays? Report from Action Aid*
- *Who pays? Campaign submission from Action Aid*
- *Who pays? Campaign letters sent to the CC from Action Aid—450 letters to date*

Brecknock Federation of Young Farmers Club—5 letters to date

Farmers Union of Wales—21 letters to date

Friends of the Earth—approx 10,000 postcards to date

The National Federation of Women's Institutes—Great Milk Debate—21,154 signatures

Tescopoly postcards and emails submitted by consumers

- *Tescopoly postcard/email txt*
- *Tescopoly postcards and emails submitted by consumers*
  - *4,070 emails*
  - *1,100 postcards*
  - *120 pletters*

Letters to Roger Williams MP re Grocery Market Inquiry—31 letters to date